

# .SMart



# Who are we?

- + SMart is a **social company** created in Belgium in 1998 and that has since developed throughout Europe.
- + **We create a safe legal frame** that eases creative entrepreneurship by taking over most of the administration burden and by limiting risks.
- + Today SMart counts over **100.000 members in Belgium** (over 17.000 stakeholders)
- + **150.000.000€ turnover in 2017 in Belgium**

# Members profil

- + Develop multiple skills & jobs
- + Undertake different roles: employer/employee
- + Have multiple employers
- + Have irregular income
- + Are highly mobile

**= complex legal issues, high risk, a lot of administration**

# Smart solutions

We are a **shared company**. Our members bill their services to their customers on behalf of SMart and transform their revenue into an employment contract. **SMart takes on the role and the responsibilities of the employer**. We offer a **decentralized trust based solution**. Members access an online platform that offers a simplified accountancy tool.

- + Billing
- + Payroll
- + Expense notes
- + Debt collection

# Business model

We deduct **6,5%** on the amount our members invoice to their clients. The revenues cover our **operational costs** and **the capital surplus is invested in a range of mutualized services.**

**Smart is a cooperative:** our members are the owners of the platform they use. The value generated by the platform is completely reinvested in our local communities.

+ Social share: 30€/year

# mutualized services

## Administration and legal support:

- + Personal career advice
- + Insurance
- + Employment declaration
- + Legal advice

## Financial support:

- + Mutualized guarantee fund
- + Debt collection
- + Microfinancing

## Development / new services:

- + Creative Hubs
- + European development
- + Permanent contracts

# Our objectives

- ⊕ To **secure the careers of autonomous workers** by providing practical and pragmatic solutions.
- ⊕ To provide a structure so that independence does not imply isolation.
- ⊕ To **strive for a reinforcement of social rights** for all workers. The work environment has radically changed, there is a need for a common set of social rights for all workers.

# more info



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